

EDGEWOOD ECONOMIC DEVELOPMENT CORPORATION

INCENTIVE GRANT PROGRAM GUIDELINES FOR NEW BUSINESSES GENERATING >90% SALES TAX REVENUE

The Edgewood Economic Development Corporation's (EEDC) mission and purpose is to improve the business environment and the overall economic opportunities for Edgewood through attracting businesses and real estate development which will enhance employment opportunities for local citizens and add revenues to the city in the form of increased property and/or sales taxes.

For this purpose the EEDC has established the following policy and guidelines:

Financial assistance in the form of grant monies will be provided to "NEW" businesses solely at the discretion of the EDC upon completion of the application form and agreement between the applicant and the EEDC as to the "Detail and Scope" of the project and the amount of money to be granted.

Consideration will be given to the "NEW" business projects which:

- a) Add multiple new employees – full time and part time workforce
- b) Generate sales tax revenue based on type of business
- c) Long term strategy that demonstrates a strong viable type of business
- d) Demonstrates property improvements that will enhance the value of the property/business and/or consumer value to the Edgewood Business Community

The monies must be spent on additions/improvements of a more permanent type, such as (but not limited to):

- Handicap accessibility
- Fire prevention and other safety measures
- Parking lots, sidewalks, or roads
- Exterior lighting for safety
- Improvements to building exterior
- Business signage
- Utility relocation or site preparation

These Grants will be based on a sliding scale (see table grid and descriptions below) based on 1) Projected 12-month Gross Revenues, 2) Minimum number of employees to be employed, and then 3) a derived range percent (%) for consideration of the grant amount calculation for categories outlined on the table grid.

The sole discretion to approve or deny a grant amount rests with the majority vote of the EEDC at all times and is subject to Edgewood City Council approval for finalization as applicable..

Each application will be reviewed considering all the above-mentioned guidelines; however, it must be understood each application will be approved or denied based on its overall merit, viability, its positive impact to the city and business community, and the availability of EEDC budgeted funds for these types of grants at the time of application submission.

Approved grants will be paid out as follows:

- 50% at the time of approval
- 50% after a period of 3 to 6 months based on projections being met
- Where projections are not being met within a reasonable manner, EEDC has the ability to limit or not fund final amount of grant at their discretion.

Table for Determining NEW Business Grant Amount Paying Local Sales Tax:

Projected 12-Month Gross Revenue	Minimum Number of Employees*	% Amount of Grant Eligible
\$70,000 to \$250,000	2	Up to 1% of Projected Revenue
\$250,000 to \$500,000	3-7	Up to 1.5% of Projected Revenue
\$500,000+	>8	Up to 2% of Projected Revenue not to exceed \$15,000

**Amount of grant will be adjusted downward if the number of employees is below the minimum listed. Availability of the grant is based on available budgeted funds at the time of the application and approval process.*

Applications for consideration must be submitted between October 1st and June 1st of the following year with completion of the project being completed prior to October 1st.